



# AUO Corporation 4Q24 Results

February 13, 2025



# Safe Harbor Notice

The statements included in this presentation that are not historical in nature are “forward-looking statements”. These forward-looking statements, which may include statements regarding AUO Corporation’s future results of operations, financial condition or business prospects, are subject to significant risks and uncertainties and are based on AUO Corporation’s current expectations.

Actual results may differ materially from those expressed or implied in these forward-looking statements for a variety of reasons, including, among other things: the cyclical nature of our industry; our dependence on introducing new products on a timely basis; our dependence on growth in the demand for our products; our ability to compete effectively; our ability to successfully expand our capacity; our dependence on key personnel; general economic and political conditions, including those related to the TFT-LCD industry; possibilities of disruptions in commercial activities caused by natural and human-induced disasters, including terrorist activity and armed conflict; and fluctuations in foreign currency exchange rates.

Our forward-looking statements at any particular time does not create any duty of disclosure beyond that which is imposed by law, and we expressly disclaim any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

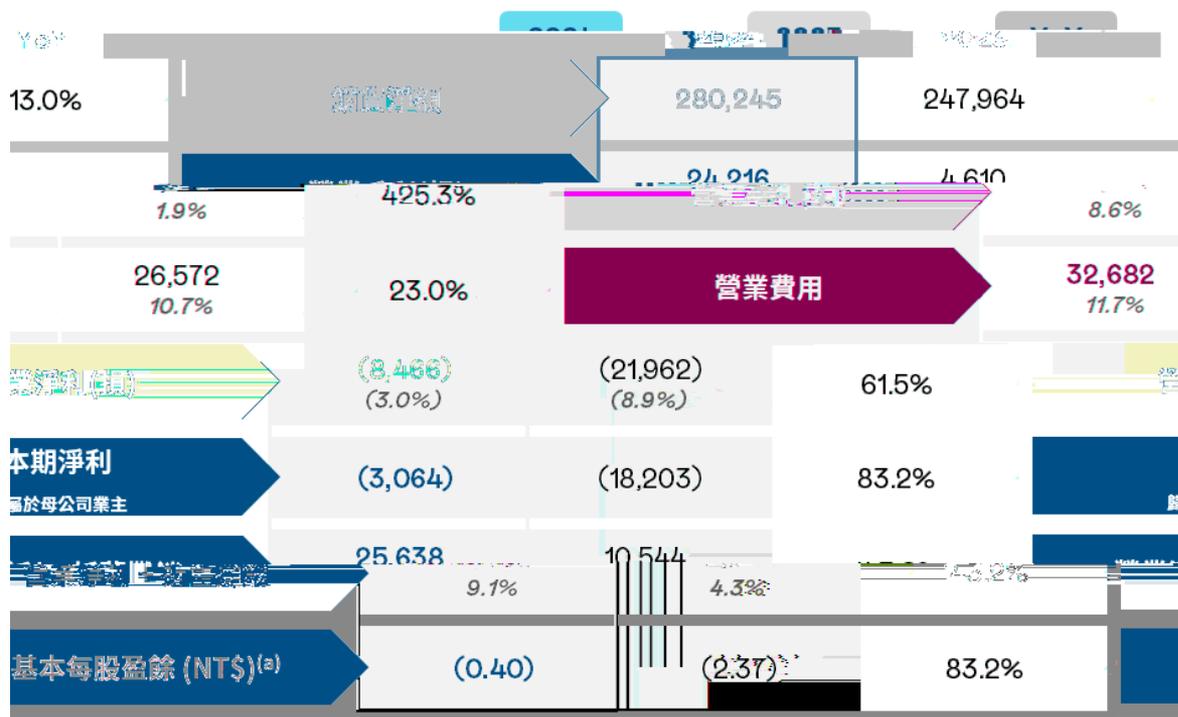
# 綜合損益表摘要

單位: 新台幣百萬元

4Q24	3Q24	QoQ	4Q23	YoY	
68,692	77,748	(11.6%)	63,346	8.4%	銷貨淨額
5,446 7.9%	8,454 10.9%	(35.6%)	2,134 3.4%	155.2%	營業毛利(損)
8,768 12.8%	8,764 11.3%	0.1%	7,202 11.4%	21.8%	營業費用
(3,323) (4.8%)	(310) (0.4%)	(972.4%)	(5,068) (8.0%)	34.4%	營業淨利(損)
					本期淨利
					歸母公司業主
4,715 6.9%	8,239 10.6%	(42.8%)	3,426 5.4%	37.6%	營業淨利 + 折舊攤銷

# 綜合損益表摘要

單位: 新台幣百萬元



a) 計算基本每股盈餘之當年度加權平均流通在外股數，113年及112年分別為7,668百萬股及7,666百萬股。

# 資產負債表摘要

單位: 新台幣百萬元

	4Q24	3Q24	QoQ	4Q23
現金及約當現金	68,447	63,284	8.2%	83,969
存貨	33,811	33,521	0.9%	29,003
短期借款 <sup>(a)</sup>	117,041	127,667	(8.3%)	127,075
長期借款	102,021	106,010	(3.8%)	101,525
其他負債	159,763	156,955	1.8%	165,355
資產總額	392,869	390,380	0.6%	383,477
存貨週轉天數 <sup>(b)</sup>	49	44		44
淨負債淨信比率 <sup>(c)</sup>	31.2%	33.4%		16.8%

短期借款係指一年內到期之附息借款。

推算全年之營業成本除以當季平均存貨，再以... 天除算而得。

短期借款 長期借款 現金及約當現金 權益總額。

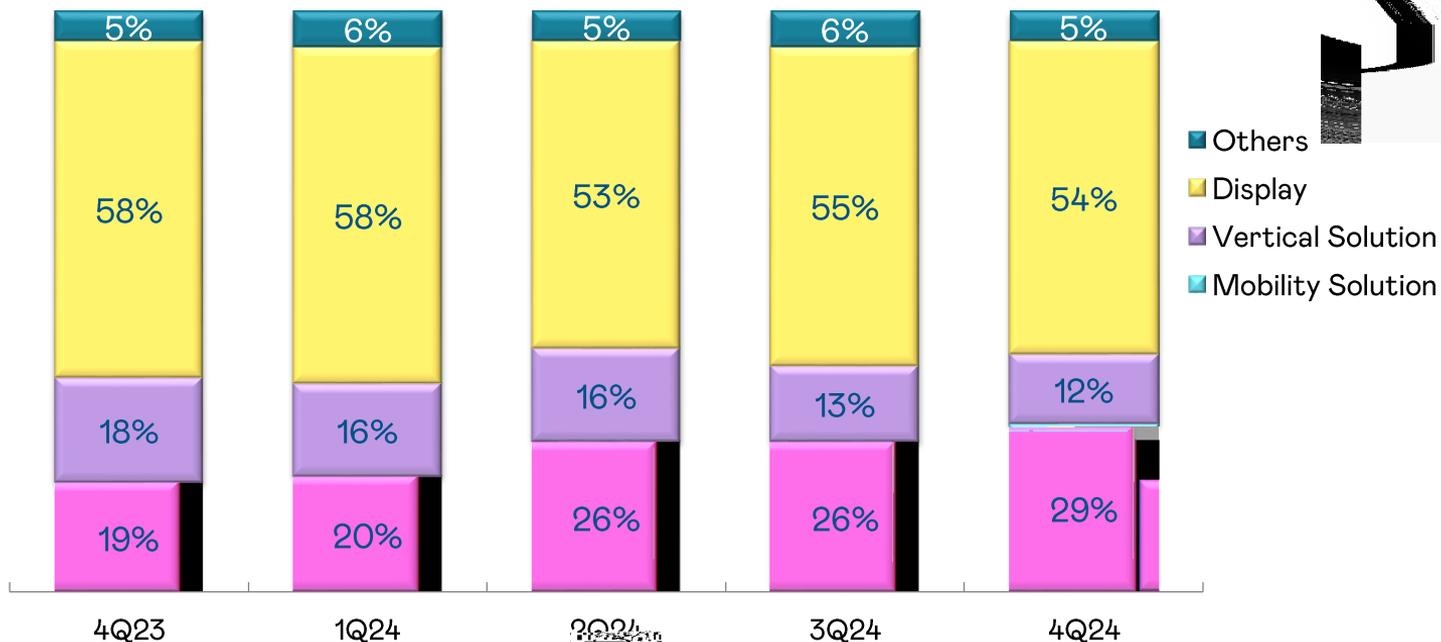
# 現金流量表摘要

單位: 新台幣百萬元

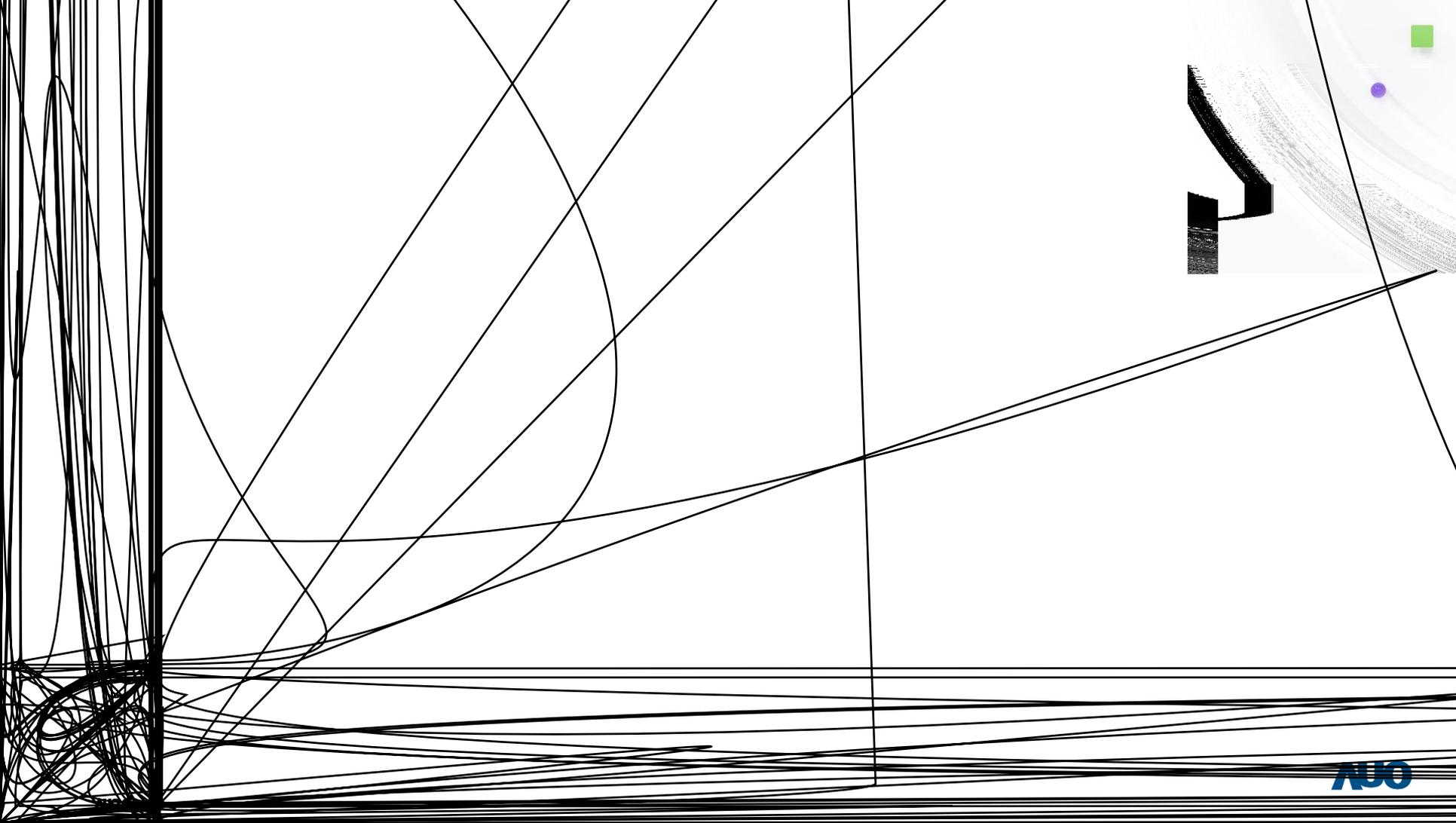
	4Q24	3Q24	QoQ
<b>營業活動之現金流入(出)</b>	8,784	9,431	(647)
稅前淨利(損)	3,019	(595)	3,614
營運資金變動	2,970	906	2,064
<b>投資活動之現金流入(出)</b>	(6,023)	(3,781)	(2,242)
資本支出	(7,288)	(5,694)	(1,594)
<b>籌資活動之現金流入(出)</b>	2,631	(14,687)	17,318
銀行借款淨變動	2,631	(7,413)	2,630
-	(6,901)	6,901	資本公積配發現金
<b>5,162</b>	<b>(8,677)</b>	<b>13,839</b>	<b>現金及約當現金增加(減少)數<sup>(a)</sup></b>

a) 現金及約當現金增加(減少)數包含營業活動、投資活動、籌資活動之現金流入(出)，以及匯率影響數。

# 營收分類



- Mobility Solution 智慧移動: 主要提供智慧座艙與移動服務解決方案
- Vertical Solution 垂直場域: 主要提供智慧零售、智慧醫療、智慧教育暨企業、智慧服務、其他工商顯示應用及能源事業等垂直場域解決方案
- Display 顯示技術: 主要 LED 顯屏
- Others 其他: 主要包含達運精密



# AUO Strategy and Outlook

# AUO 3 Pillars Business

**AUO**

Maximizing Display Technology Value and Transforming to a Solution Provider

**Mobility Solution**  
AMSC



**Display**



**Vertical Solution**  
ADP + N

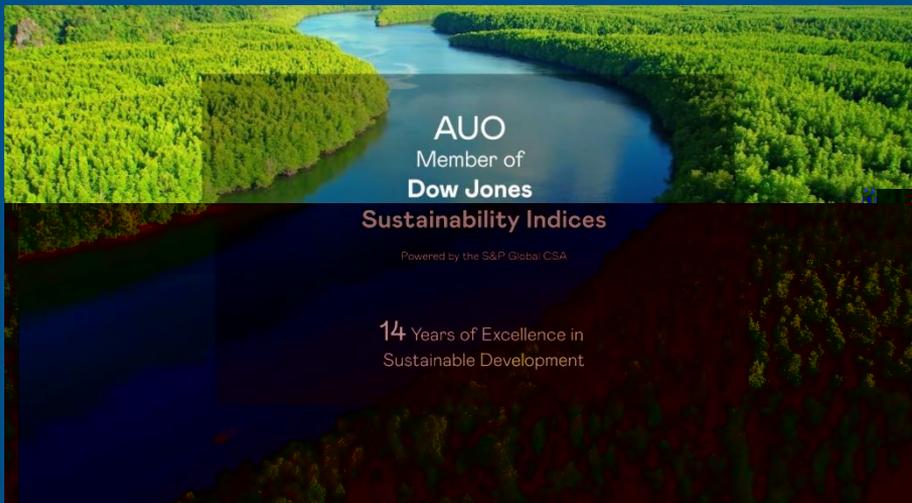


**Green Technology Applied to Empower Sustainability Goal**

**AUO**

# ESG Rating Achievements in 2024

Member of **DJSI**



**S&P Global**  
**Sustainability**  
**Yearbook 2025**  
**Top 5%**



**MSCI**  
**ESG rating A**



**Sustainalytics**  
**Low risk**



**CDP**  
**Climate change**  
**Water security**  
**Leadership**

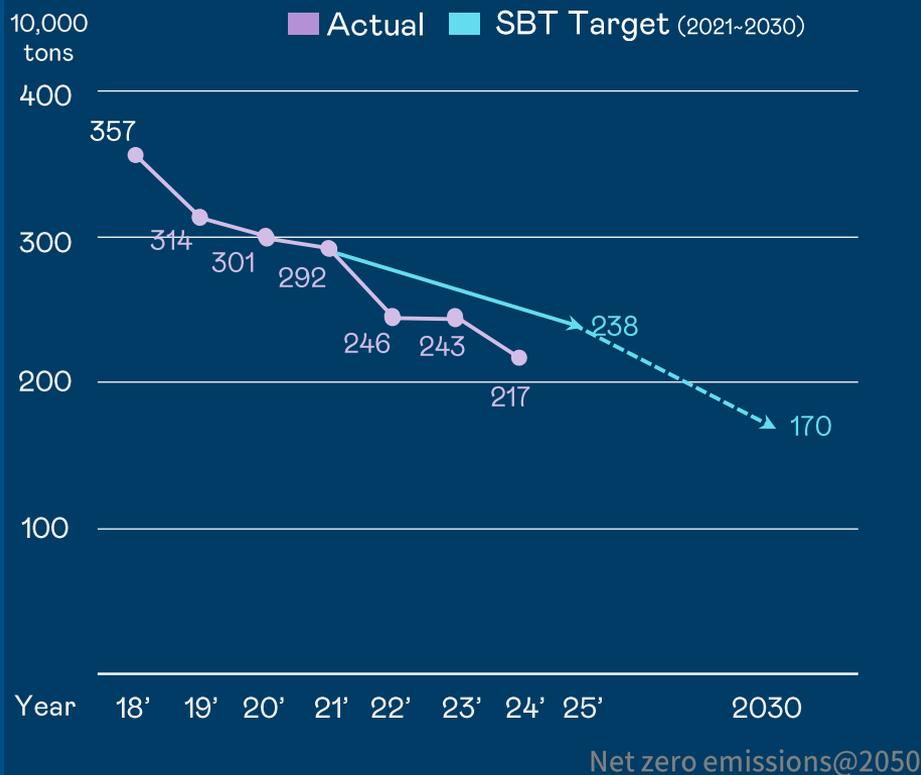


Ranked among  
**Top 5%** in  
**TWSE**  
Corporate  
governance  
evaluation

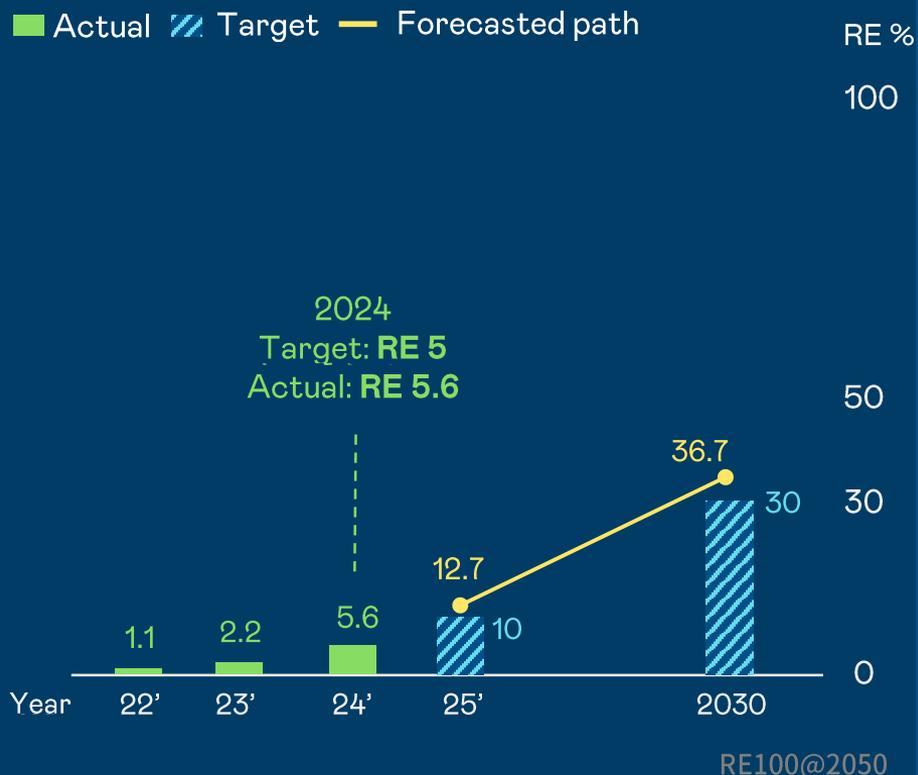


# Carbon Emission & Renewable Energy

## Carbon Emission



## Renewable Energy Ratio



Figures for 2024 have not yet been verified.

# Industry Leader: TNFD & Carbon Neutral Building

AUO's first Nature-related financial disclosures report (published in 2024)



Established an "AUO Biodiversity Policy"

Identify nature dependencies and impacts using scientific methods (LEAP, AR3T).

Evaluate resource allocation to set targets and actions to mitigate risks.

First Taiwan company to achieve carbon neutrality in buildings (achieved in 2024)



By 2030, all AUO office locations in Taiwan achieve carbon neutrality.

AUO GRC building passed the ISO 14068-1:2023 carbon neutrality management verification and achievement 100%

# Display Business

## Sustainable Cash Generation

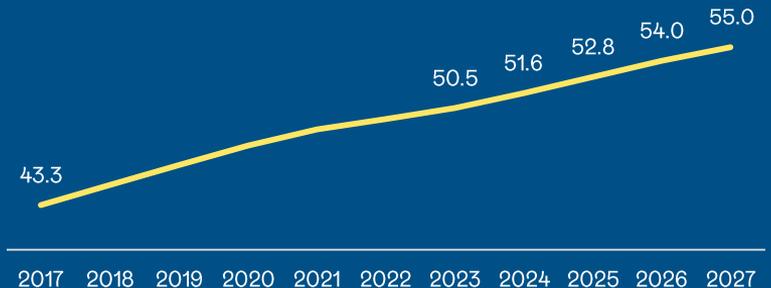
Industry becomes more disciplined. TV size migration and IT recovery propelling 2025 growth.  
AUO's strategy for Display Business

- Focus on profitability improvement
- Invest in Micro LED and premium products/technologies
- Maximize cash inflow and develop new technologies/products to support the growth of Mobility and Vertical Solutions.

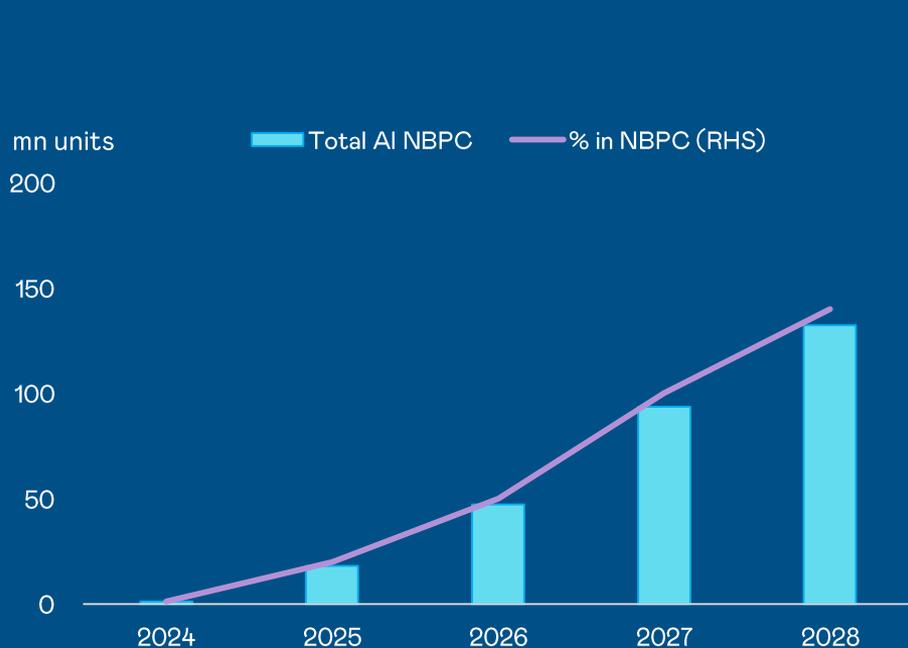
### Improving Supply & Demand



### TV Size Migration Continues

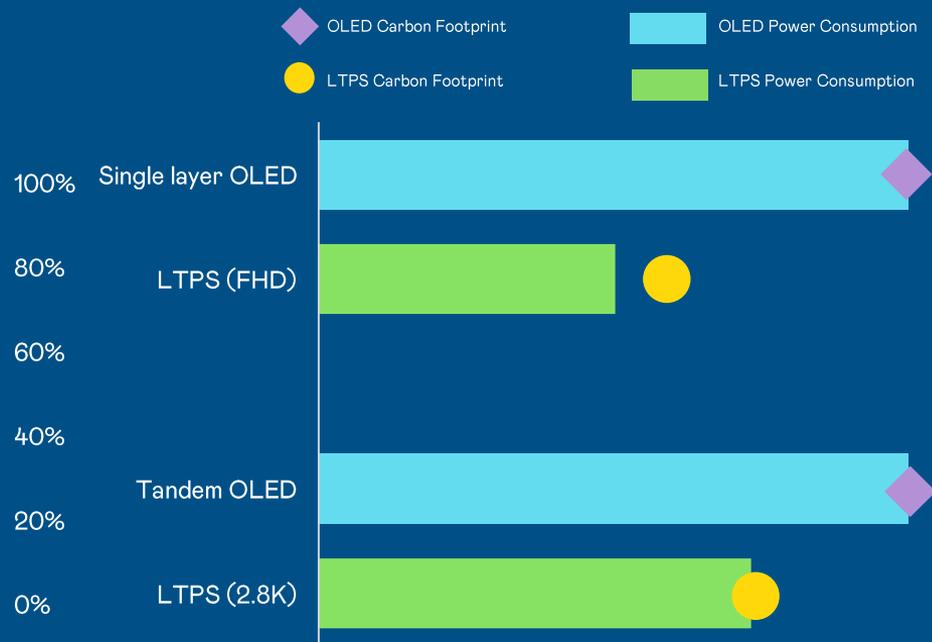


# AI-NB Penetration to Increase



Source: Market research and AUO estimate

Note: AI NBPC refers to NBs with NPU of at least 40 TOPS



Source: AUO internal study.

Note: LTPS vs Single layer OLED is based on 13.3" FHD NB panel at OPR 50%

LTPS vs Tandem OLED is based on 13.5" 2.8K NB panel at OPR 50%

# AUO x BHTC at CES 2025



Smart Cockpit



Micro LED Display for AFEELA 1



Micro LED Haptifold Display



Morphing Center Control

# Mobility Solution

Positioned as a Growth Engine (Rev. >10% CAGR)

Global automotive shipment reached 89mn units in 2024 (+2% YoY) and is expected to grow slightly in 2025

- Automotive display shipment will grow 3-4% CAGR

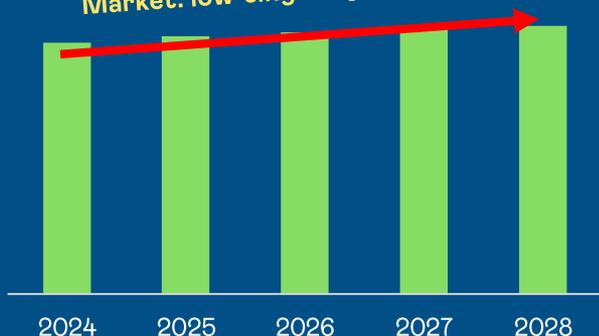
AUO's strategy for Mobility Solution

- Offer both tier 1 and tier 2 business solutions; gain share; increase value-add and dollar content
- Maximize the synergy of AUO x BHTC

## Global Automotive Vehicle Outlook

(In unit shipment)

Market: low-single digit % CAGR

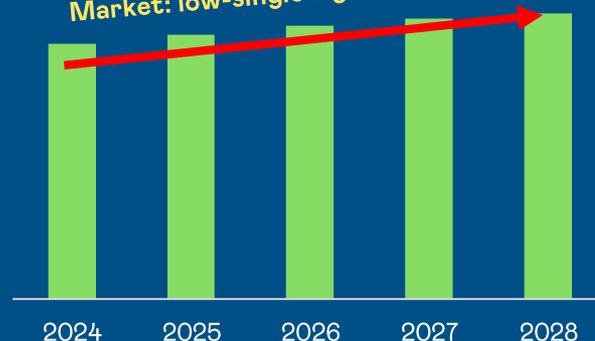


Source: Market Research

## Automotive Display Market Growth

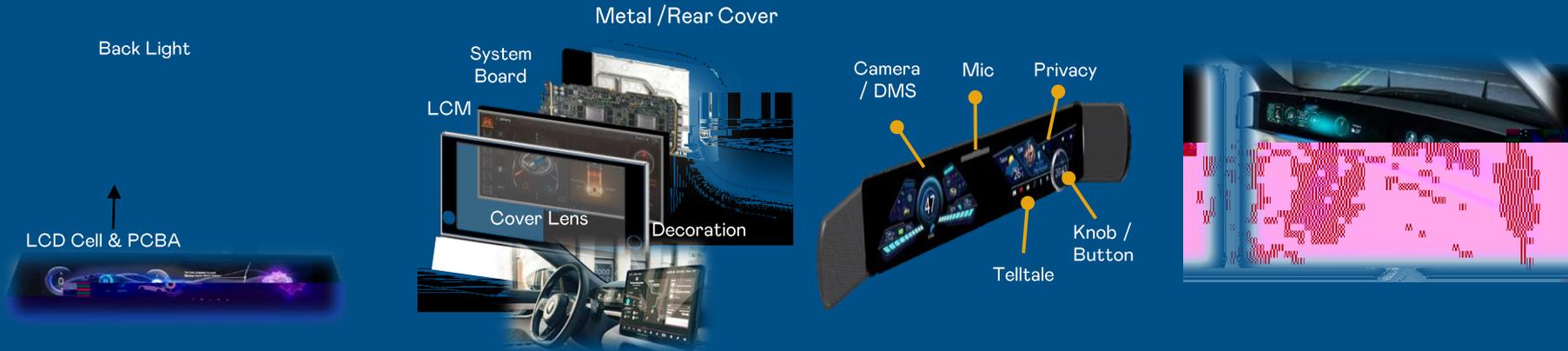
(In unit shipment)

Market: low-single digit % CAGR



Source: Omdia

# From Panel to Smart Cockpit: Increasing Value-Add



## Panel Module (LCM)

External Video Signal Needed for Display

- LCD Cell
- Driver IC, PCBA
- Back Light

## Driver-Centric HMI

FIDM with Signal Processors

- LCM & Cover Lens
- System Board
- Front/Rear Cover
- Decoration

FIDM : Fully Integrated Display Module

FIDM with Sensing Devices

- FIDM
- Camera / DMS
- Telltale
- Knob / Button

DMS: Driver Monitoring System

## Smart Cockpit

Cockpit Experience & Control

- HMI & User Experience
- HW/SW integration
- Cockpit Domain Controller (CDC)

# Vertical Solution

*Reduce Volatility. Create Green Opportunities.*

Higher value-add and better visibility as a Display Centric Total Solution Provider (H/W+S/W)

- Smart Retail
- Smart Healthcare
- Smart Enterprise & Education
- Industrial and Public Displays

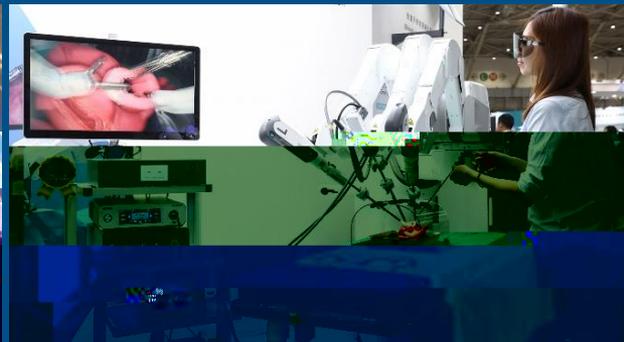
Green Opportunities

- Robust growth outlook for Intelligent Service
- Energy business navigating through policy and macro uncertainties

## Smart Retail



## Smart Healthcare



## Smart E&E



# Q&A

[www.auo.com](http://www.auo.com)  
[ir@auo.com](mailto:ir@auo.com)

The AUO logo is located in the bottom right corner of the slide. It consists of the letters 'AUO' in a bold, blue, sans-serif font. The background of the slide is yellow, with a large green shape on the right side that partially overlaps the logo.

## 合併綜合損益表

民國一百一十三年第四季、第三季及民國一百一十二年第四季

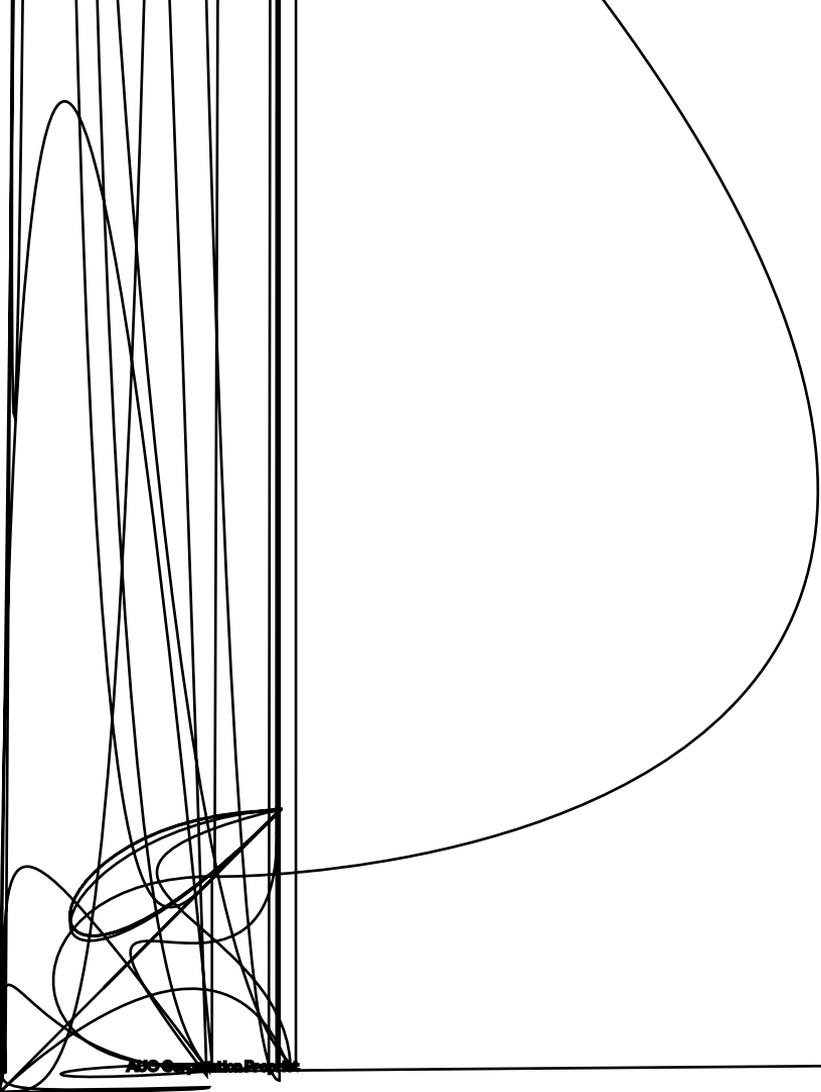
(單位：百萬元新台幣(NTD)，每股盈餘及在外流通股數除外)

			113年第三季	112年第四季	季成長%	年成長%
	NTD	%	NTD	NTD		
銷貨淨額	68,692	100.0	77,748	63,346	(11.6)	8.4
營業成本	63,246	92.1	69,294	61,212	(8.7)	3.3
營業毛利(損)	5,446	7.9	8,454	2,134	(35.6)	155.2
營業費用	8,768	12.8	8,764	7,202	0.1	21.8
營業淨利(損)	(3,323)	(4.8)	(310)	(5,068)	(972.4)	34.4
營業外收入及支出合計	6,342	9.2	(285)	(292)	—	—
稅前淨利(損)	3,019	4.4	(595)	(5,360)	—	—
所得稅利益(費用)	(1,232)	(1.8)	(328)	3,953	275.1	—
本期淨利(損)	1,787	2.6	(923)	(1,407)	—	—
其他綜合損益	1,045	1.5	1,091	(2,286)	(4.2)	—
本期綜合損益總額	2,832	4.1				

**友達光電股份有限公司及子公司**  
**合併綜合損益表**  
 民國一百一十三年及一百一十二年一月一日至十二月三十一日

(單位：百萬元新台幣(NTD)，每股盈餘及在外流通股數除外)

	年度比較			
	113年度		112年度	
	NTD	%	NTD	年成長%
銷貨淨額	280,245	100.0	247,964	13.0
營業成本	256,029	91.4	247,354	5.2
營業毛利(損)	24,216	8.6	4,610	425.3
營業費用	32,682	11.7	26,572	23.0
營業淨利(損)	(8,466)	(3.0)	(21,962)	61.5
營業外收入及支出合計	7,861	2.8	280	2,708.0
稅前淨利(損)	(605)	(0.2)	(18,682)	97.2
所得稅利益(費用)	(2,340)	(0.8)	3,531	—
本期淨利(損)	(2,944)	(1.1)	(18,151)	83.8
其他綜合損益	4,154	1.5	(911)	—
本期綜合損益總額	1,210	0.4	(19,062)	—
本期淨利(損)歸屬於：				
母公司業主	(3,064)	(1.1)	(18,203)	83.2
非控制權益	120	0.0	52	129.8
本期淨利(損)	(2,944)	(1.1)	(18,151)	83.8
本期綜合損益總額歸屬於：				
母公司業主	929	0.3	(19,044)	—
非控制權益	281	0.1	(18)	—
本期綜合損益總額	1,210	0.4	(19,062)	—
基本每股盈餘	(0.40)		(2.37)	
加權平均流動在外股數(百萬股)	7,668		7,666	



友達光電股份有限公司及其子公司

合併現金流量表

民國一百一十三年及一百一十二年一月一日至十二月三十一日

(單位：百萬元新台幣(NTD))

	113年度 NTD	112年度 NTD
<b>營業活動之現金流量：</b>		
本期稅前淨利(損)	(605)	(21,682)
折舊及攤銷	34,104	32,506
權益法認列之投資損益	(145)	518
營運資金變動	(3,586)	(106)
其它變動	(6,623)	(1,242)
營業活動之淨現金流入(出)	16,233	9,994
<b>投資活動之現金流量：</b>		
取得按公允價值衡量之金融資產	(365)	(355)
處分按公允價值衡量之金融資產	72	75
取得按攤銷後成本衡量之金融資產	(671)	(878)
處分按攤銷後成本衡量之金融資產	629	771
處分採用權益法之投資	4,218	0
取得固定資產	(26,924)	(26,787)
預收款項增加-處分資產	402	0
對子公司之收購	(13,083)	(86)
其它變動	2,633	3,206
投資活動之淨現金流入(出)	(33,089)	(24,054)
<b>籌資活動之現金流量：</b>		
短期借款增加(減少)	3,138	137
長期借款增加(減少)	(2,370)	24,990
償還可轉換公司債	(382)	0
租賃負債本金償還	(766)	(606)
資本公積配發現金	(6,901)	(6,134)
其它變動	(114)	(20)
籌資活動之淨現金流入(出)	(7,395)	18,367
	1,815	(949)
<b>本期現金及約當現金增加(減少)數</b>	(15,523)	3,356
<b>期初現金及約當現金餘額</b>	83,969	80,613
<b>期末現金及約當現金餘額</b>	68,447	83,969

友達光電

The background is a dark blue gradient with several geometric elements: a large light blue sphere in the upper right, a yellow square in the middle right, a dark green horizontal bar across the middle, and a metallic green cylinder in the bottom left. The text "Tap Into The Possibilities" is centered in white.

Tap Into The Possibilities

The AUO logo is located in the bottom right corner, consisting of the letters "AUO" in a bold, white, sans-serif font.

**AUO**